

Nieuwsbrief

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COGEN Vlaanderen



Voor de
PROMOTIE VAN WKK
in Vlaanderen

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▶ COGEN 3 offers free assistance in promotion of export to South East Asia

The EC-ASEAN Cogeneration Programme 3 (COGEN 3) is sponsored by the EC (European Commission) and the ASEAN (Association of South East Asian Nations). It is financed by the EC. It runs until December 2004. It is managed by Carl Bro International AB, Sweden and AIT (Asian Institute of Technology), Thailand. It has offices in Sweden, Thailand, Cambodia, Indonesia, Malaysia, Philippines, Singapore and Vietnam. It has a staff of 50.

The main purpose of the COGEN 3 Programme is to support the export of European cogeneration equipment and technologies to the ASEAN region. COGEN 3 promotes the implementation of proven, clean and efficient biomass, coal and gas cogeneration projects by facilitating business partnerships between European and ASEAN companies.

The main activities provided to European suppliers and project developers are

- to find projects within the ASEAN region
- to support matchmaking between European and ASEAN companies
- to provide information about market potential and the legal-regulatory framework
- to support in assessment of project bank ability.

COGEN 3 has identified and received the EC approval for 24 demonstration projects spread over seven countries: Cambodia, Indonesia, Malaysia, the Philippines, Singapore, Thailand and Vietnam. Another about 80 potential cogeneration projects have been identified and are in the process of assessment. These projects are successively announced via e-mail to all European suppliers and project developers in our address register. The market potential in more broad terms in each of the abovementioned ASEAN countries is described in sector-segmented reports, soon available. The regulatory framework in the ASEAN countries is outlined in a number of national strategy reviews also soon to be published. In all these spheres of activity, the COGEN 3 team of experts are available for individual consultations free of charge.

COGEN 3 is now also introducing a special matchmaking service. The goal is to facilitate for European companies looking

for a co-producer, subcontractor, O&M operator and/or a sales representative. This service will be announced in Europe beginning of September and the first occasion to meet with and present your company for ASEAN counterparts will be in Singapore November 17-20.

To promote European cogeneration equipment manufacturers and service providers we have organised a specific EU Directory on our website. If you are not already listed and you fulfil certain criteria you could be included. In such a case you will also be invited to file your Company Profile in the Directory. The Company Profile gives a more detailed description of your company and its products/services. The Directory is the most frequently visited page of the COGEN 3 website.

You are invited to contact us under the addresses below. More information can also be found on our website: www.cogen3.net. We will also be represented at all major conferences & exhibitions in Europe and ASEAN during 2003 and 2004. Call us so that we can set up a meeting

In Europe:

Bo Engle Persson
Co-ordinator Europe
Carl Bro International AB
EC-ASEAN COGEN Programme
Carl Gustafs väg 4
SE-205 09 Malmö, Sweden
efp@carlbro.se
Tel: +46 40 25 61 12 - Fax: +46 40 30 59 44

In ASEAN:

Ludovic Lacrosse
Programme Co-ordinator
EC-ASEAN COGEN Programme
Asian Institute of Technology
Energy Building
Km. 42 Phaholyothin Highway
Klong Luang, Pathumthani 12120, Thailand
Cogen3@cogen3.net
Tel: +66 2 524 5399 - Fax: +66 2 524 5396

Bo Engle Persson
Carl Bro International AB