

Assistance in Financial Packaging and Funds Mobilisation

For projects where funding is an issue, COGEN 3 can provide advice in matters such as development of projects, strategic partnerships, funding strategies and sources, and financial packaging.

Financial models have been developed and used as a tool to advise companies on the financial feasibility of their projects, and support them in their investment decisions.

COGEN 3 also provides financial packaging and related services, which can include **assistance on the following matters:**

- Liaisons with international and local banks/financial institutions, multi-lateral and bilateral agencies with respect to financing opportunities
- Financial feasibility study
- Loan arrangement/credit structuring
- Risk assessment
- Preparation of Project Information Memorandum (PIM)
- Equipment, Procurement and Construction (EPC) contract structuring
- Power Purchase Agreement (PPA) structuring
- Fuel Supply Agreement structuring
- Preparation of business plan

Meet COGEN 3 Experts in Key Events 2003 in Europe and in ASEAN

In Europe:

- 3 - 4 April COGEN Europe Annual Conference 2003, Belgium
- 7 - 12 April Hannover Messe, Germany
- 6 - 8 May Power-Gen Europe 2003, Dusseldorf, Germany
- 13 - 15 May SUSTAIN 2003, Netherlands
- 15 - 17 June Euroheat & Power, Helsinki, Finland

In ASEAN:

- 22 - 23 April Power & Gas Asia 2003, Thailand
- 23 - 25 Sept. PowerGen Asia, Ho Chi Minh City, Vietnam
- 18 - 19 Nov. Clean, Renewable & Efficient Energy for Asia, Singapore

COGEN 3 experts will be available for individual meetings. To get the most out of your meeting, please register for an appointment:

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In ASEAN

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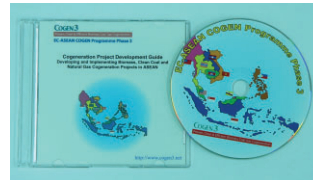
COGEN 3

The objective of COGEN 3 is to promote the use of **cogeneration** using biomass, coal or gas as fuel. This is achieved through partnerships between ASEAN industries and European suppliers.

The programme is co-ordinated in ASEAN by the **Asian Institute of Technology (AIT)**, Bangkok, Thailand and in Europe by **Carl Bro International**, Sweden. COGEN 3 started its operation in January 2002 and will continue until December 2004. Besides Thailand and Sweden, COGEN 3 has offices in Cambodia, Indonesia, Malaysia, Philippines, Singapore and Vietnam. **Services are free of charge.**

COGEN Project Development Guide

If you wish to learn more about all aspects related to the development of cogeneration projects and are considering having your own energy production plant, you will find it useful to consult the newly produced COGEN Project Development Guide.



Request your own copy now or download it directly from www.cogen3.net.

Environmental Advisory Services

COGEN 3 also provides advice and assistance on environmental issues related to the development of cogeneration projects. It includes the estimation of Greenhouse Gas (GHG) emission mitigation and Clean Development Mechanism (CDM) aspects.



Clean & efficient coal and gas cogeneration plant in Thailand

Technical Report

This upcoming report presents the available cogeneration technologies from Europe and their relevance to the ASEAN market. It is a useful tool that can assist the potential end-users in ASEAN in their technology selection and the European equipment suppliers in their understanding of the ASEAN market requirements.

COGEN 3 Overall Co-ordination:

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SYCON

Carl Bro
Intelligent Solutions

COGEN 3: Facilitating Business Partnerships Between EU Suppliers and ASEAN Industries